# CERTIFICATIONS VALUATION REPORT – N3000

### Not Conducted in conformity with the Uniform Standards of Professional Appraisal Practice

I certify that to the best of my knowledge and belief:

- A. The statement of facts contained in this report is true and correct.
- B. The reported analysis, opinion, and conclusions are limited only by the reported assumptions and limiting conditions, and are my personal, impartial, unbiased professional analysis, opinions, and conclusions.
- C. I have no present or prospective interest in the property that is the subject of this report, and I have no personal interest with respect to the parties involved.
- D. I have no bias with respect to the property that is the subject of this report or to the parties involved with the assignment.
- E. My engagement in this assignment is not contingent upon developing or reporting predetermined results.
- F. My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this valuation report.
- G. My analysis, opinions, and conclusions were developed, and this report has not been prepared in conformity with the current edition of the Uniform Standards of Professional Appraisal Practice.
- H. I have not inspected the property that is the subject of this report.
- I. No one provided significant professional or personal property appraisal assistance to the person signing this certification and report.
- J. I have performed no services, as an appraiser or in any other capacity, regarding the property that is the subject of this report within the three- year period immediately preceding acceptance of this assignment.

Harry Angram
HARRY INGRAM, PAAO

**AEROMAX, USA** 

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#### AEROMAX, USA VALUATION REPORT N3000

Client: INFORMED BUYER, LLC Attention: AVGAS

Re: Cessna T210M Phone: (123) 456-7890

Address: 100 Main ST Email: smart buyer@aircraftprices

The world

This valuation report is intended to be used by: SMART BUYER

This valuation report is to be held strictly confidential and should not be disseminated to anyone other than the intended users without the client's permission.

The purpose of this valuation report is to form an opinion of the Market Value of the subject aircraft in U.S. Dollars for financing purposes. For the purposes of this aircraft valuation report the aircraft is considered to be free and clear of all liens and encumbrances, unless noted within the report.

This aircraft valuation report is intended to be used by the client for the purposes noted. It should not be used for any other purpose, nor should it be considered valid after the effective date expressed in the report. The entire valuation is not based on this appraiser's visual examination of the aircraft and its records on the effective date of this report.

This report is not intended to be an evaluation of the mechanical condition of the aircraft, nor is any of the data herein intended to be used for evaluating the mechanical condition of the aircraft. This appraiser urges the client and/or purchaser of this aircraft to engage an FAA licensed A&P mechanic who has knowledge of the aircraft make and model to inspect the aircraft for mechanical defects prior to completing the purchase.

The scope of work for this assignment included:

- A. No physical examination of the subject aircraft identified in the Aircraft Identification Section of this report.
- B. No physical examination of the aircraft's complete logbooks and records. The subject aircraft is assumed to be airworthy to FAA standards and capable of being operated and flown on the effective date of the report under FAR Parts 91, 121, or 135 unless the appraiser has reason to believe that it is not. In that case an explanation is included within the report.
- C. Determination whether the Sales Comparison, Cost, or Income approach is relevant to the subject aircraft. The Cost and Income approaches were deemed to lack relevance to this aircraft as this type of aircraft is priced based on market activity. This appraiser feels that use of the Cost or Income approaches to valuation would result in an inaccurate result.
- D. Determination of Market Value of the aircraft.

- E. The appropriate research that included many sources including but not limited to aircraft advertised for sale, published value information, and the use of proprietary
- F. The preparation of this valuation report.
- G. The <u>registered</u> owner of the aircraft was established using the aircraft's registration and FAA records as verification. It appears that the ownership does not have a bearing on the value of this aircraft. The registered owner is assumed to have full and legal title to the aircraft, and it is further assumed that the registered owner has the unconditional power to dispose of the property as it sees fit.

#### Aircraft Identification



Make: CESSNA Model: T210L TT: 4,270

Serial No: 21012345 Reg. No.: N3000 Yr. Mfg.: 1976

4270 Total Time since New

Dry Country Airplane with no corrosion issues

Complete and Original Log Records

Always Hangered

Vortex Generators

Basic Empty Weight 2406.85 lbs.

Maximum Gross Takeoff Weight 3800 lbs.

Useful Load 1393.15 lbs.

89 Gallon Fuel Capacity

Gear Up Landing in 2017 - New Prop and Engine Overhaul in 2018

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Aircraft Registered To: Informed Buyer, LLC

**Address:** 100 Main St.

City, State, Zip: World

**Date of Registration:** 03/30/2024

**Registration Expiration Date:** 03/31/2031

#### General:

**Year:** 1976

**Manufacturer:** CESSNA

Model: T210L

Serial Number: 21012345

**Registration #:** N3000

**Condition:** Used

**Description:** Airframe maintenance is reported documented very well and is in very good

condition.

Engine: TSIO-520-H

**Engine Total Time: 4270** 

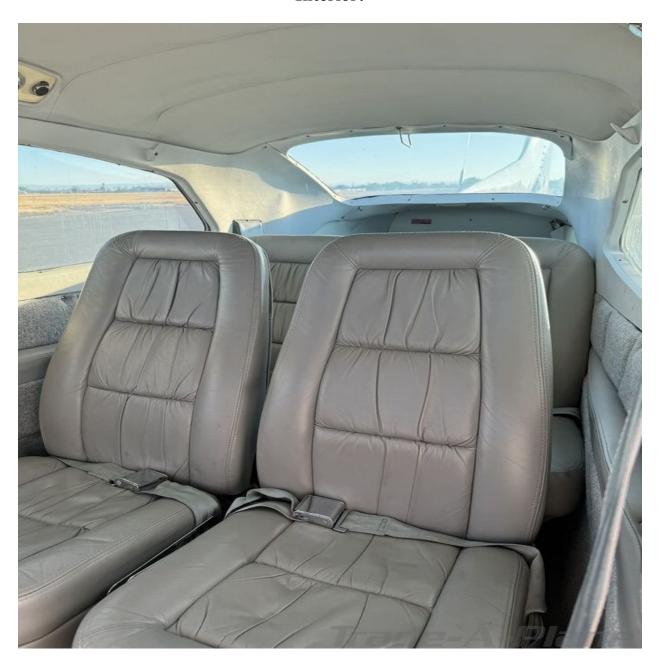
Engine Time Since: SMOH: 534

#### **PROPELLER**

Hartzell PHC-J3YF-1RF Three Blade Constant Speed Serial Number JN755B/F80000 Blade Serial Numbers L81670, L79034, L816569 Factory New in 2018

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#### **Interior:**



#### Avionics



#### **Avionics / Equipment**

Spectacular Full Garmin Panel

Custom Laser Cut Panel by Airborne Electronics, Sacramento, CA

Garmin GFC 500 Autopilot

Garmin 500 TXi Primary Flight Display

Garmin GTN 750Xi Nav/Comm/GPS

Garmin 430W Nav/Comm/GPS

Garmin GMA 345 Audio Panel w/ 6 Place Intercom and Bluetooth Phone Pairing

Garmin GTX 345 Transponder with ADS-B In and Out

Garmin G275 Backup Attitude Indicator with Reversion Switch

JPI EDM 930 Color Graphic Engine Monitor with Fuel Flow Function

**Vertical Card Compass** 

Go-Around Button

**Ground Comm Switch** 

Audio Playback and Traffic Mute Function

Garmin Guarded Smart Guide Switch

Full Back up Round Dial Airspeed and Altimeter

**Electric Turn Coordinator** 

Double USB-C and Double USB-B Charging Ports

Electric Pitch Trim

**Avionics Master Switch** 

Digital RPM and Manifold Pressure Display with High RPM Warning

**Enhanced Panel Floodlights** 

Pitot Heat

Hobbs Meter

**Vortex Generators** 

Rose Sun Visors

Shoulder Harnesses

Wing Mounted Gear Position Mirror

#### **Modifications/Conversions:**

Date of Modification: 06/05/2021

**Modification:** Install Garmin GTN 750XI Nav/Com/GPS, G 500TXI PDF/MFD, GFC-500 Autopilot, GI-275 Indicator, GMA 345 Audio Panel, ACK E-04 ELT, JPI EDM 930 System.

**Date of Modification:** 04/24/2018

**Modification:** Install New Hartzell Propeller HC-J3YF-1RF/F8068

**Date of Modification:** 06/2/2018

**Modification:** Install Garmin GTX-345 ADSB

**Date of Modification:** 04/24/2018

Modification: Repair belly skins, Stiffeners, Doubler, Reinforcement, Step Cables

**Date of Modification:** 04/13/2001 **Modification:** Install Vortex Generators

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#### Damage History

#### ----- NTBS Accident 1 -----

**Event Date** 2017-07-07 Aircraft Make **CESSNA** Aircraft Model T210L Aircraft Serial Number 210612345

**SUBS Damage** 

**Probably Cause** The pilot in the retractable landing gear airplane reported that he had

> made a normal approach, but he failed to extend the landing gear. The airplane touched down on the runway and skidded to a stop on the lower

fuselage.

The airplane sustained substantial damage to the lower fuselage. Per the National Transportation Safety Board Pilot Aircraft Accident Report, the pilot noted that the accident could have been prevented if he had performed a, ""double and triple check of my GUMPS checklist.""

The pilot reported that there were no pre accident mechanical malfunctions or failures with the airplane that would have precluded

normal operation.

**Preliminary Narrative** The pilot in the retractable landing gear airplane reported that he had made a normal approach, but he failed to extend the landing gear. The airplane touched down on the runway and skidded to a stop on the lower fuselage.

> The airplane sustained substantial damage to the lower fuselage. Per the National Transportation Safety Board Pilot Aircraft Accident Report, the pilot noted that the accident could have been prevented if he had performed a, ""double and triple check of my GUMPS checklist."" The pilot reported that there were no pre accident mechanical malfunctions or failures with the airplane that would have precluded normal operation.

**Final Narrative** 

The pilot in the retractable-landing-gear airplane reported that he made a normal approach, but he failed to extend the landing gear. The airplane touched down on the runway and skidded to a stop on the lower fuselage.

The airplane sustained substantial damage to the lower fuselage.

Per the National Transportation Safety Board Pilot Aircraft Accident Report, the pilot noted that the accident could have been prevented if he had performed a ""double and triple check of my GUMPS checklist."" The pilot reported that there were no pre accident mechanical malfunctions or failures with the airplane that would have precluded normal operation.

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#### **Aircraft Appraiser's Comments**

\*\* Research for this aircraft valuation was compiled from the Professional Aircraft Appraisers Organization (PAAO) database, Aircraft Dealer Network (ADN), Trade-A-Plane, Controller, Aircraft Bluebook, Vref, Cessna, FAA, Jetnet, information provided by the seller, and many other industry sources.

The value arrived at is based on the aircraft's use as a personal aircraft transporting passengers, which was the manufacturer's original intent.

This aircraft, N3000, was not personally examined on 2/01/2025 by Harry Ingram, a member of the PAAO.

The information contained in this report is private, confidential, and may be protected by appraiser/client/work-product privilege. It is intended only for the use of the individual named above and the privileges are not waived by virtue of this having been sent by mail. If the person receiving this report or any other reader of the report is not the named recipient or the employee or agent responsible to deliver it to the named recipient, any use, dissemination, distribution, or copying of the communication is strictly prohibited. If you have received this communication in error, please immediately notify us by return e-mail and/or telephone and then destroy this original report.

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RETAIL PERCENT CHANGEVALUE Change Last Quarter0.00% Change Last 12 Months0.00% Change Since New181.16% Price When New\$72,600

Performance & Specs Value Range 725 nm Take-Off Run 1300 ft **Landing Roll** 765 ft Wingspan 36 ft 9 in Length 28 ft 2 in Height 9 ft 8 in Take-Off Run (50 ft) 2160 ft

Configuration Single Engine, Piston, Retractable Gear

Max Seats 6

Max Take-Off Weight (N) 4000 lbs Cruise 192 kts

Airworthiness Directive	AD Number
Wing Flap Actuators Jack Screw	72-03-03 R3
Cracks And Loose Bolts In Fin & Rudder	72-07-09
ARC PA-500A Actuators	76-04-03
Landing Gear Saddles	76-14-07 R2
External Electrical Ground Power Receptacle	77-12-08
Fuel Selector Valve	77-16-05
Engine Oil Pump	78-07-01
Autopilot Actuator	78-11-05
Fuel Quantity System	78-26-12
Fuel Quantity System	78-26-12
Engine Oil Pressure	79-03-03
Electrical System	79-08-03
Fuel Tank Venting	79-10-14 R1
Fuel Flow Distribution	79-15-01
Fuel Flow System Per STC SA3835WE	79-19-06
Alternator Ground	79-25-07
Oil Pressure	80-07-01
Roll Axis Flight Control	80-21-03
Oil Coolers	80-25-07 R1
Vacuum-Driven-Attitude Instruments	82-06-10
Bladder Fuel Cells	84-10-01 R1
Fuel Selector	85-02-07
Throttle and Mixture Controls	85-03-01
Turbocharger Oil Reservoir	85-11-07 R1
Autopilot Systems	85-23-07
Contaminated Fuel	86-19-11
Engine Controls Installation	86-24-07
Hose Assemblies	88-22-07
AFM/POH Changes - Magneto	88-25-04
Air Induction Hose	93-13-09
Flight Manual Revision	94-12-08
Fuel, Oil and Hydraulic Hoses	97-01-13
AFM - Limitations Section - Icing	98-05-14 R1
Transponders	98-14-03
AFM - Limitation Section - Icing	98-20-33
Electric Inflatable Door Seals	98-21-21 R1
Fuel Strainer Assembly	2000-06-01
<b>Horizontal Stabilizer Attachment Reinforcement</b>	Brackets 2002-07-01
Mode S transponders	2005-01-19
Vacuum pumps	2006-03-08
Part number identification placard	2008-10-02
Seat Rails and Roller Housing Inspections	2011-10-09
Wings	2012-10-04
Brackett single screen air filter	2002-26-03
Upper shoulder harness adjusters	2004-19-01
"FAST prop" propeller deicers	2005-18-20
Alternate static air source selector valve	2008-26-10
In-flight power rollback	2012-10-52
Altimeters	67-26-04
Fuel Boost Pump	69-08-11
Exhaust Gases Entering Cabin	71-09-07 R1
Flexible Hoses In Engine Compartment	71-24-04
Main Wheel Assemblies	74-13-06



AIRCRAFT APPRAISALS, SALES & ACQUISITIONS

# CERTIFICATE OF VALUATION AS OF 2/01/2025

NO VISUAL INSPECTION OR LOGBOOK ANALYSIS WAS PERFORMED FEBUARY 1, 2025 ON CESSNA N3000 S/N: 210612345

IT IS THE OPINION OF THIS APPRAISER THAT THE MARKET VALUE OF THE ABOVE AIRCRAFT IS

\$ 310,000.00

THREE HUNDRED TEN THOUSAND DOLLARS

THIS VALUATION IS VALID ONLY WHEN ACCOMPANIED BY WORK SHEET NUMBER

#V20250201N3000

HARRY W. INGRAM

Harry Angram
SEMOR APPRAISER

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#### **DEFINITIONS\***

**APPRAISAL:** The act or process of developing an opinion of value; an opinion of value.

**APPRAISER:** One who is expected to perform valuation services competently and in a manner that is independent, impartial, and objective.

**ASSUMPTION:** That which is taken to be true.

**CLIENT:** The party or parties who engage, by employment or contract, an appraiser in a specific assignment.

**CONFIDENTIAL INFORMATION:** Information that is either; identified by the client as confidential when providing it to an appraiser and that is not available from any other source; or classified as confidential or private by applicable law or regulation.

**EFFECTIVE DATE:** The specific date that the value(s) contained within a report are valid.

**EXPOSURE TIME:** Estimated length of time that the property interest being appraised would have been offered on the market prior to the hypothetical consumation of a sale at market value on the effective date of the appraisal.

**EXTRAORDINARY ASSUMPTION:** An assumption, directly related to a specific assignment, as of the effective date of the assignment results, which, if found to be false, could alter the appraiser's opinions or conclusions.

**HYPOTHETICAL CONDITION:** A condition, directly related to a specific assignment, which is contrary to what is known by the appraiser to exist on the effective date of the assignment results, but is used for the purpose of analysis.

**GREEN AIRFRAME VALUE:** A credible value of the basic airframe with no components considered on an aircraft being traded in the retail aircraft market whole and in an airworthy condition or with airworthiness issues that are specified and considered with regards to their effect on value. On some aircraft the Green Airframe Value may be a negative number which signifies that the airframe has less value than the logical sum of its major components.

**INTENDED USE:** The use or uses of an appraiser's reported appraisal or appraisal review assignment opinions and conclusions, as identified by the appraiser based on communication with the client at the time of the assignment.

**INTENDED USER:** The client and any other party as identified, by name or type, as users of the appraisal or appraisal review report by the appraiser on the basis of communication with the client at the time of the assignment.

MARKET VALUE: The most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller, each acting prudently, knowledgeably and assuming the price is not affected by undue stimulus. Implicit in this definition is: (1) buyer and seller are typically motivated; (2) both parties are well informed or well advised, and each acting in what he considers his own best interest; (3) a reasonable time is allowed for exposure in the open market; (4) payment is made in terms of cash in U. S. dollars or in terms of financial arrangements comparable thereto; and (5) the price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale.

**SCOPE OF WORK:** The type and extent of research and analysis in an appraisal or appraisal review assignment.

\*Definitions from the 2024-2025 edition of USPAP except the definitions of Market Value, Green Airframe Value, Effective Date, and USPAP Endorsed are from PAAO.

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#### **Statement of Assumptions and Limiting Conditions**

The information herein has been prepared from many sources and is believed to be correct. Aeromax, USA does not warrant the accuracy of the source material.

An examination and inventory was not conducted by a physical examination of the external surfaces of the aircraft, cockpit and passenger cabin. That includes an inventory and assessment of the general condition of avionics, instrumentation, and aircraft systems. No inspection plates were removed for internal examination. Further, no logbooks and other records were carefully examined for compliance with FAA regulations relating to damage and maintenance history, along with other required inspections.

All opinions of value presented in this report are the appraiser's professional opinion.

No equipment was operated nor was any power applied to the aircraft by the appraiser.

#### The following extraordinary assumptions were made:

- 1. All aircraft records were assumed to be authentic and unaltered unless specific comments indicate otherwise. Signatures attesting to, and inspections detailed therein, were assumed to be entered by persons designated and appropriately licensed to make such entries.
- 2. The subject aircraft is assumed to be airworthy to FAA standards and capable of being operated and flown on the effective date of the report under FAR Parts 91, 121, or 135 unless the appraiser has reason to believe that it is not. In that case an explanation is included within the report.
- 3. AD compliance was attested to by referencing the date of the last annual inspection or other appropriate inspections.
- 4. Components that were removed from the aircraft at the time of the appraisal will be reinstalled and in airworthy condition.

#### No hypothetical conclusions were made within this report.

The appraiser hereby certifies that he has no personal interest in the aircraft identified in this appraisal, nor any bias toward any of the parties who may be involved in the resulting transaction coincident to this report. The appraiser's fee is not contingent upon a predetermined value being reported or a percentage of the value being reported.

All values expressed in this report are in U.S. Dollars unless otherwise stated.

The effective date of this report is 2/01/2025. The report was completed on 2/01/2025.

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The appraiser is not responsible for the source material used in this report. The material was supplied by the client, aircraft owner, operator, or some other person familiar with the aircraft. Chain of custody through the life of the aircraft has not been established. Therefore, the party supplying the records has full responsibility for their content.

The writer of this report reserves the right to recall all copies of this report to correct any omission or error.

In the event of error or omission, the liability of AEROMAX, USA, if any, is limited and may not, in any event, exceed the amount paid for the valuation. Further, AEROMAX, USA accepts no responsibility for the usage of this report unless signed by an officer of the company.

Harry Ingram, PAAO

Senior Certified Aircraft Appraiser

## \*COMPLETE FAA AIRWORTHINESS AND REGISTRATION FILES INCLUDED WITH REPORT

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